



PRICING SUBMITTAL CITY OF AUSTIN CEMETERY SUPPLIES AND EQUIPMENT

SOLICITATION NO.: **IFB No. 8600-DCM1030**

BUYER: **Diana McIntosh**

Special Instructions: Offerors must use this Pricing Submittal to submit pricing. Be advised that altering the Pricing Submittal or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the Pricing Submittal shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

This IFB will be awarded to the Contractor that submits the lowest responsive responsible bid. The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - DESCRIPTION

Item No.	Item Description	Unit of Measure	Estimated Annual Quantity	Manufacturer's Unit Price	% Discount off Price List	Discounted Unit Price Offered to City	Extended Price
1.1	Heavy-Duty Rammer Probe 44" with slide action hammer (44" probing depth, 69" overall length) with 1/2" probing rod	EACH	5	\$ -	0%	\$ -	\$ -
1.2	Heavy-Duty Rammer Probe 44" with slide action hammer (44" probing depth, 69" overall length) with 5/8" probing rod	EACH	5	\$ -	0%	\$ -	\$ -
1.3	Heavy-Duty Rammer Probe 70" with slide action hammer (70" probing depth, 92" overall length) with 1/2" probing rod	EACH	1	\$ -	0%	\$ -	\$ -
1.4	Heavy-Duty Rammer Probe 70" with slide action hammer (70" probing depth, 92" overall length) with 5/8" probing rod	EACH	1	\$ -	0%	\$ -	\$ -
1.3	Monument Lifting Clamp 2500 lbs. (grip must not mar polished stone monuments) 6 Position adjustments for 3" to 15" grip range	EACH	1	\$ -	0%	\$ -	\$ -
1.4	24" City Type Rollers and Shackles Type "A"	EACH	4	\$ -	0%	\$ -	\$ -
1.5	Monument Jack Pry Bar Basic	EACH	4	\$ -	0%	\$ -	\$ -
1.6	Monument Jack Lil Giant Pry Bar	EACH	4	\$ -	0%	\$ -	\$ -
1.7	Monument Pry Bar Heavy Duty	EACH	4	\$ -	0%	\$ -	\$ -
1.8	Monument Pry Bar Extra Heavy Duty w/extension bar	EACH	4	\$ -	0%	\$ -	\$ -
1.9	Monument Jack Pry Bar Extension Bar	EACH	4	\$ -	0%	\$ -	\$ -
1.10	Monument Setting Hand Truck Extra Heavy Duty with Casters and Brakes 2500 lbs Cap.	EACH	1	\$ -	0%	\$ -	\$ -
1.11	Monument Setting Hand Truck Extra Heavy Duty without Casters or Brakes 2500 lbs Cap.	EACH	1	\$ -	0%	\$ -	\$ -
1.12	1.5" Identification Discs Aluminum	EACH	300	\$ -	0%	\$ -	\$ -
1.13	4.5" Marking Machine Die Set for Lot Marker Machine	EACH	1	\$ -	0%	\$ -	\$ -
1.14	Marking Machine Kit w/ numerical dies 4.5" got Lot Marker Machine	EACH	1	\$ -	0%	\$ -	\$ -
1.15	Hill & Lawn Tent 15x15 Color: Burgundy	EACH	3	\$ -	0%	\$ -	\$ -
1.16	Tent side walls	EACH	12	\$ -	0%	\$ -	\$ -
1.17	Complete Poly Turf Grass Set for Funeral Services (to include mound covers, side covers and back drop T pieces)	EACH	3	\$ 590.00	0%	\$ 590.00	\$ 1,770.00
1.18	Master Series Lowering Device w/ Rollers and Crank	EACH	3	\$ 4,500.00	0%	\$ 4,500.00	\$ 13,500.00
1.19	Urn/Infant Lowering Device Set	EACH	3	\$ 3,250.00	0%	\$ 3,250.00	\$ 9,750.00
1.20	Mobile Stand (cart)	EACH	3	\$ 2,995.00	0%	\$ 2,995.00	\$ 8,985.00
1.21	Folding Cemetery Chairs	CARTON	30	\$ 45.00	0%	\$ 45.00	\$ 1,350.00

Item No.	Item Description	Unit of Measure	Estimated Annual Quantity	Manufacturer's Unit Price	% Discount off Price List	Discounted Unit Price Offered to City	Extended Price
1.22	Device Stand Telescoping	EACH	3	\$ 1,650.00	0%	\$ 1,650.00	\$ 4,950.00
1.23	Chair Covers Color: Burgundy	EACH	30	\$ 29.00	0%	\$ 29.00	\$ 870.00
1.24	Stainless Steel 4.5" Round Lot Markers	EACH	250	\$ -	0%	\$ -	\$ -
1.25	Temorary Polymer Burial Markers	EACH	250	\$ -	0%	\$ -	\$ -
1.26	Metal Invertable Vase	EACH	100	\$ -	0%	\$ -	\$ -
1.27	Outer Burial Containers and Vaults (30" concrete grave liners only)	EACH	450	\$ 290.00	0%	\$ 290.00	\$ 130,500.00
TOTAL FOR CATEGORY 1 =							\$ 171,675.00

CATEGORY 2 - DISCOUNT OFF OR MARKUP TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED PRODUCTS (For Informational Purposes Only)

The City may wish an Offeror provide additional products as they relate to this contract. In order to be paid for those additional products, provide manufacturers name and catalog numbers for the additional products you can provide the City. Indicate the minimum percentage discount or maximum markup to costs you can provide the City for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal periods. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary.

Item No	Name and Number of Price List	Latest Effective Date of Price List	Minimum % Discout or % Maximum Mark-up to Price List	
2.1	Name _____ Number _____		_____ % Markup	_____ % Discount
2.2	Name _____ Number _____		_____ % Markup	_____ % Discount

CATEGORY 3 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs for the listed services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price Lists provision.

Item No.	Item Description	Unit of Measure	Unit Price
3.1	General Service Labor Rate	Hour	\$ -
3.2			\$ -
3.3			\$ -

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

Per Scope of Work, Section 5.1: Delivery is to be made within 72-Hours, after receiving a delivery order, via e-mail, from the Cemetery Operations Division. Delivery shall be made to the location identified in the Delivery Order issued by the Cemetery Operations Division. Per Scope of Work, Section 5.3: The Contractor shall notify the Cemetery Operations Division immediately if you are unable to deliver the cemetery supplies and/or equipment in 72-Hours. The Contractor shall submit, in writing, a new timeline to the Cemetery Operations Division for approval.

DELIVERY METHOD: COMMON CARRIER (FedEx,UPS) VENDOR DELIVERY

COMPANY NAME:	Hill country Concrete & Masonry Supply Inc DBA C&M Concrete
EMAIL ADDRESS:	bob@candmprecast.com